

Introduction

A message from Charlotte Horobin, CEO, Cambridgeshire Chambers of Commerce:



Charlotte HorobinCEO, Cambridgeshire
Chamber of Commerce

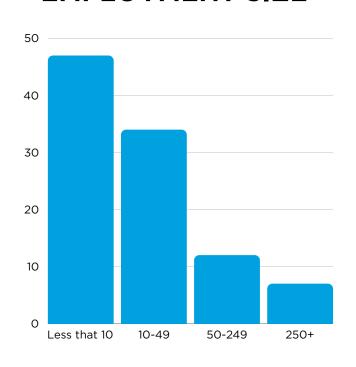
The Quarter two Economic Survey results show a slight improvement in business investment confidence. Inflationary pressures continue to challenge cash flow and there is a hesitancy for decision making building in supply chains. The number of firms reporting an increase in UK sales has increased since quarter one and UK orders remain broadly the same. Overseas sales remain very similar to levels seen last quarter and the number of respondents receiving orders from overseas look to have increased.

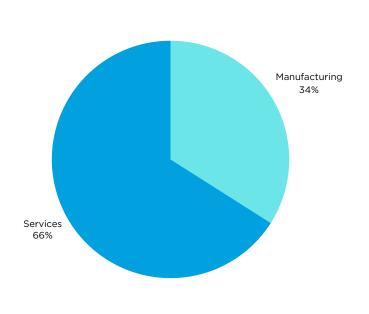
The picture remains mixed for employers on jobs and wages, candidates continue to have high expectations, with wages outpacing inflation and pay settlements remaining a major concern for employers. Across Cambridgeshire, Peterborough & Stamford it was reported that 88% of businesses experienced difficulties in recruiting. It is therefore no surprise that there is an increase in the number of firms reporting labour costs as a significant pressure this quarter, even more so than what is seen across the East of England and UK. Labour costs are the biggest driver of price increases, and our respondents also cited concern for the price of raw materials, utilities and fuel. Inflationary pressures continue to be a consistent concern, however this research continues to show signs of easing.

QES Q2 - 2024

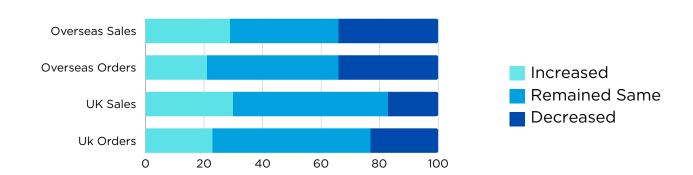
EMPLOYMENT SIZE

BUSINESS SECTOR





SALES AND ORDERS -PAST 3 MONTHS





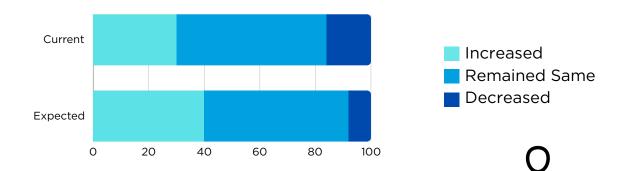
30% thought that **UK sales** had increased 23% thought that **UK orders** had increased

29% relayed an increase in **overseas sales** 21% relayed an increase in **overseas orders**



QES Q2 - 2024

WORKFORCE -PAST 3 MONTHS

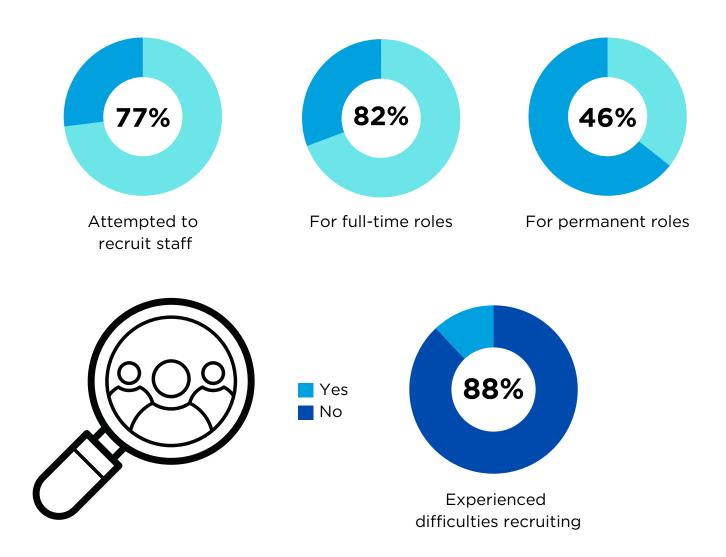


30% saw their **workforce** increase
52% believe their **workforce** will remain the same

RECRUITMENT Yes No

In the past 3 months...
66% of businesses **have tried** recruiting
34% of businesses **have not tried** recruiting

QES Q2 - 2024

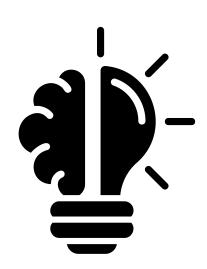


51% had difficulties with recruiting in **skilled manual/technical**

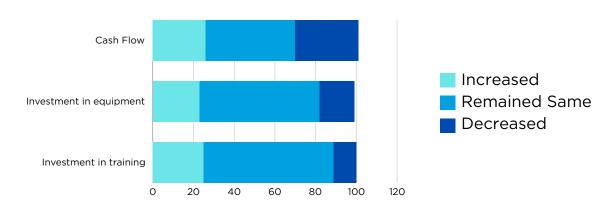
55% struggled with recruiting in **professional/managerial**

23% struggled with clerical staff

30% experienced difficulties with **semi/unskilled** staffing



QES Q3 - 2023



26% said cash flow has increased



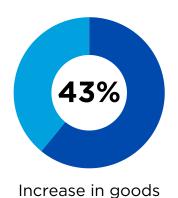


23% said that their investment in **machinery** and equipment has increased

25% also said that their investment in **training** has increased



THE NEXT 3 MONTHS



and services

55% believe it will **remain** the same 2% think it will **decrease**

QES Q3 - 2023

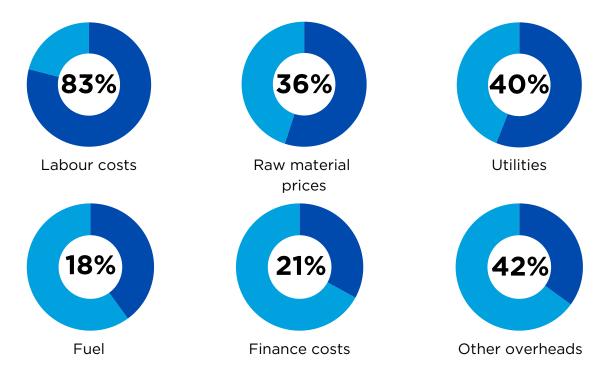
OVER THE NEXT 12 MONTHS



58% believe their **business turnover** will **improve**

47% believe their **business profitability** will **improve**

Price rise pressures



TOP FACTORS AFFECTING BUSINESSES



32% Interest Rates12% Exchange Rates31% Business Rates

49% Inflation
41% Competition
47% Taxation



Every quarter, we ask businesses to take part in our Quarterly Economic Survey (QES), where the findings are shared with the British Chambers of Commerce (BCC) to contribute to one of the UK's largest and most reputable barometers of business opinion.

QES findings are vital in the BCC's and Cambridgeshire Chamber's lobbying efforts because they are broken down to individual accredited Chamber-level, making sure your voice is properly heard both nationally and locally on the issues that matter.

This survey is used to form a picture of the local economic prospects as well as contribute to the regional analysis which is known to be held in high regard by the government, Bank of England and economic commentators

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If you are interested in participating or finding out more about the QES report, please contact Phoebe at: marketing@cambscci.co.uk

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